



MONACO LOCK NEWS

The Quarterly Newsletter of Monaco Lock Company, Inc.

Our History

Monaco Lock Company, Inc. strives to supply quality products from reputable manufacturers. We do this with extensive knowledge of the products we sell, working together to try to meet all the needs of our customers in a courteous and efficient manner.

Monaco Lock Company was established in 1967 as a local locksmith catering to the Jersey City, New Jersey residential market. The young business quickly grew to require seven service vans and a building to house its increasing inventory of Ilco,

Schlage and LCN Closers. An old chicken market was purchased on Newark Avenue and was converted to accommodate a retail counter to cut keys and service the neighborhood.

Soon after, some of the manufacturers suggested that Monaco Lock sell their products nationally and the scope of the business began to shift from service to distribution during a time when electronic locking hardware was gaining popularity. Moving into a new building in December of 1991 provided much needed warehouse space. Many of the product lines grew in depth, thus providing customers with immediate delivery on many hard to find items. Today Monaco Lock is one of the nation's leading wholesale distributors of electric locking devices, access control products and door hardware.

***We appreciate your business
and value our relationship.
Looking forward with you to
a more secure future.***



ALO A 2009 Security Expo Show August 13-15th

This year we are celebrating the **53rd annual ALO A Convention and Expo** in fabulous Las Vegas, Nevada. ALO A 2009 offers plenty of exciting classes and seminars that will educate and expose you to some of the best security-related technology the industry has to offer.

Having built an international reputation among locksmiths as a powerful resource to explore industry alliances, ALO A 2009 is the ideal place to learn, network or showcase your business on the show floor.

This year we've thought of everything from a beautiful and exciting location and a comfortable hotel to one of the largest and most well-equipped convention centers in the nation. The exhibit hall promises to be overflowing with the latest and greatest technology and merchandise. Don't miss out on the world's largest convention and expo of its kind.

Proud
National Wholesaler
of:

ADAMSRITE

ALARMLOCK

AMERICANLOCK

ARROW

BOMMER

CCL

CONTINENTALINSTRUMENTS

DETEX

DONJO

DOR-O-MATIC

FALCON

FOLGERADAM

H.E.S.

KABA I LCO

IVES

KEEDEX

LCN CLOSERS

LEE DAN

LOCKNETICS

M A G

MAJOR MANUFACTURING

MONARCH

ROTON

RCI

RECOGNITION SYSTEMS

SCHLAGE

SECURITRON

STANLEY

TRINE

VON DUPRIN



Spot Light On

hes

HES, Inc. is a leading designer and manufacturer of electric strikes and accessories for the access control industry.

By continually raising the standards, we are first to market with innovative products and services that meet the customers' needs. Headquartered in Phoenix, Arizona, we are one of the fastest growing ASSA ABLOY Group companies. As a global manufacturer, we are committed to raising security and life safety standards by providing high quality, innovative electric door locking products.

Through foresight and innovation, HES is the single most complete source of electric strike technology available today. A respected industry leader, we offer the most complete education and support services in the industry. Through listening to our customers, and continually raising the standards in design and innovation, we have established a worldwide reputation for quality and integrity.

Monaco Lock has been carrying the complete line of HES electric strikes and accessories since their introduction into the market. Call us or visit our website for more information on these quality electric strikes that are designed to fit almost all locking applications.

**YOU CAN LEARN MORE
ABOUT THE
COMPANIES WE CARRY BY
VISITING OUR NEW WEB SITE AT:**

www.monacolock.com

Product News

LCN CLOSERS

The **1260 series** cast iron closer is designed for low to moderate traffic in both interior and exterior applications. The 1260 is ideal for hotels/motels, retail/restaurants, offices/banks, manufacturing, and other light commercial facilities. Utilizing LCN cast iron quality, the new 1260 combines the best features of the 1070 and 1370 series into one platform that has multiple arm offerings and a common aftermarket hole pattern for easy installation.



Call us for more information and special promo pricing on this great multipurpose closer!!



Hot News



Rutherford Controls Int'l is please to announce the official launch of the **Universal 6 Series Electric Strike**.

Now, three commonly used faceplate options will be provided making it easier for the installer in picking the strike for the job. The faceplates will be the 04, 14 and the 08.

The installer will still have the option to buy the strike with only one faceplate, or the components sold individually, thus no products will be removed for the line.

*Call your **Monaco Lock** customer service representative for more details.*



The **GL1 electro-mechanical gate lock** is designed to secure a wide variety of vehicle and pedestrian gate application where security and weather resistance are required. The GL1 functions equally well in both electrically and manually operated gate installations and can be used for swing gates, sliding gates, stock gates or other applications.



Call
800-526-6094

Click
monacolock.com

Fax
800-845-5625

Email
sales@monacolock.com

Business Briefs

Summer Holidays

Monaco Lock will be closed on Monday, May 25 in observance of **Memorial Day**; Friday, July 3 for **Independence Day** and Monday, September 7 for **Labor Day**.



Tech Support

Monaco Lock can assist you before your purchase with selecting the correct products for your application. If you are not sure what you will need when placing your order just call us at

800-526-6094 ext. 5.

Let Us Know

Our computer system allows us to fax or email invoices. Please let us know your preference when you place your next order.

www.monacolock.com

Visit our website! There you will find specials, our quarterly newsletter and industry links. You can also link directly to our manufacturer's websites, request our catalog or email us.

E-Mail

You can always e-mail us at:
sales@monacolock.com.

Toll Free Fax

Please take advantage of our toll-free fax for requesting information or order entry.

FAX: 800-845-5625

Summer Specials

Ask us about our spring specials where you can receive **deeper discounts**. You will also find specials on our web site.

On-Line Catalog

You may now access our **volume 14 catalog** on line. With over 500 pages, the catalog is broken down by manufacturer and pages can easily view or printed.

Electric Locks

We have in stock a selection of **Schlage** electrified mortise and cylindrical locks. When you purchase one of these locks from us, you will receive special pricing on **Stanley** wire transfer hinges.



Monaco Lock Company, Inc.

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